**Sales Force Developer**

**Rami Reddy**

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* Over 8+ years of experience as an IT professional, committed to maintain cutting edge technical skills and up to-date industry knowledge including 5+ years of experience as a  Sales Force  CRM Administrator, Developer and 2 years of experience as a JAVA Developer.
* Salesforce Developer and Salesforce Administrator Certified.
* Experience in all phases of Software Development Life Cycle (SDLC) which involves requirement gathering, requirement analysis, design, development, implementation & enhancement of projects in SalesForce.com and Java technologies.
* Strong experience on Salesforce.com platform, Sales Cloud, Service Cloud and its Development Life Cycle with one year of strong lightning knowledge.
* Actively participated in multiple phases of SDLC - Feasibility, Implementation, Production and Development, Delivery of projects in SFDC.
* Involved in various stages of the project life cycle primarily design, implementation, testing, deployment and enhancement of the application.
* Efficient Solution provider with knowledge of the SalesForce.com application, features, architecture and technical capabilities.
* Great understanding of programming languages and object oriented concepts.
* Programmingusing Salesforce SFDC (Apex, Visual Force), Java, JavaScript, CSS and Python and their use in the development of CRM solutions.
* Extensive experience in using Roles, Profiles, Email Services, Page Layouts, Workflow Alerts and Actions, and Approval Process in Salesforce.com.
* Clean data from org and import new data using Apex Data Loader.
* Experienced in developing Lightening Components and Lightning apps to provide more interactive interfaces to end users.
* Ability to perform tasks related to day-to-day operations including managing users, creating and maintaining custom objects and fields, handling data migration and application maintenance.
* Java Applications primarily focused in domains like Banking, Finance and Insurance Good knowledge in Object Oriented Design Pattern concepts.
* Understanding of OOA/OOD concepts in Core Java including collection, Exception handling, Java API, I/O Multi-Threading.
* Experience in Object Oriented analysis and design, UML (Use Cases, Sequence and Class diagrams) and Rational Rose.
* Expertise in MVC architecture Web Framework with Struts 2.x, Singleton, Spring 3.x (Dependency Injection, Data Access Objects, and MVC Framework).
* Experience in working with different operating systems - Windows, Unix, Linux.

**EDUCATIONAL DETAILS:**

* Bachelor’s degree at **JNTU** in Computer Science and engineering.

**CERTIFICATIONS:**

* Salesforce.com Certified Administrator (201). – 18563183
* Salesforce.com Certified Platform Developer (401). – 18593709

**Technical Skills:**

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| **CRM** | Salesforce.com |
| **Salesforce.com** | Apex, Visualforce, SOQL, SOSL, Apex Triggers, Workflows, Approvals, Email Templates, Web Services Formulas, Custom Objects, Validation Rules, AppExchange, Eclipse, Force.com IDE, Apex Data Loader, Roles & Profiles, Data Migration, Web Service Integration, S-controls, Sandbox Testing |
| **Web Technologies** | JavaScript, XML, XSL, HTML, XHTML, CSS, AJAX, Backbone.JS |
| **Front End Tools** | Cold fusion. |
| **Databases &**  **DB Utilities** | Oracle 10g, Oracle 9i, MySQL, SQL SERVER |
| **Operating Systems** | UNIX, Windows95/98/NT/2000/XP/2003/7, MS-DOS, AIX |
| **Programming Languages/Technologies** | JAVA, J2EE, C, C++, PL/SQL, Unix Shell Scripting, Python. |
| **Web/Application Servers** | Apache, Tomcat, IIS |

**PROFESSIONAL EXPERIENCE:**

**Clent:**WellMed Medical Management Inc – San Antonio, Tx**Jan 2017 to Till Date**

**Role:** Salesforce Admin/Developer

**Description:** WellMed Health Care is an integrated healthcare services company, providing customized solutions for hospitals, health systems, integrated with providers and pharmacies. I was involved in an application portal that has set of applications used by different clients as service product which connects their system internally.

**Responsibilities:** Actively involved with Business analysts, other developers, involved in enhancement of business modules using Standard and Custom Objects, formula logic, APEX classes, Triggers, Test Methods and writing SOQL queries.

* Created various profiles and configured permissions based on organizational hierarchy requirements.
* Worked on various salesforce.com standard objects like Campaigns, Leads, Accounts, Contacts, Opportunity, Forecast, Cases, Reports, and Dashboards.
* Perform detailed analysis of business and technical requirements and developed the Apex classes using other Platform based technologies like VisualForce, Force.com IDE.
* Conducted Requirement analysis and Design Walkthroughs along with the designers, consultants and management staff.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Supported data migration activities for migrating data from various business centers and business center users with the support of Saleforce.com.
* Implemented Web-to-lead to track and solve leads from the website
* Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers, packages for various functional needs in the application.
* Designed, Implemented and deployed Custom objects, Page layouts, Custom tabs, Components, and S Control to suit to application needs.
* Provided training to internal business users to use application and develop their own custom reports.

**Environment:** SaleForce.com platform, Visual Force (Pages, Component & Controllers), Apex (Classes, Controllers & Triggers), Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Data Loader, Sandbox, HTML, Java Script, Eclipse IDE Plug-in Salesforce Developer**.**

**Client:**zimmerbiometwarsaw - indiana**Nov 2015 to Dec 2016**

**Role:**Salesforce Developer

**Description:** The goal of Zimmer biometproject is to collaborate product developers, sales, operational and claims teams in SFDC platform to get a single view of business information and to get a complete end-to-end view for the users of these teams and meet all the needs and resolve issues of end users.

**Responsibilities:**

* Involved in various stages of Software Development Life Cycle (SDLC) including analysis, requirement engineering, architecture design, development, enhancements, testing.
* Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Developed various Visualforce Pages, Apex Triggers to include extra functionality and wrote Apex Classes and Controller to provide functionality to the visualforce pages.
* Created Custom Objects and fields for transactional and contractual information.
* Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.
* Created workflow rules and defined related tasks, email alerts, and field updates.
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.
* Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.
* Created workflow rules and defined related tasks, time-triggered tasks, email alerts, filed updates to implement business logic.
* Created templates, approval processes, approval page layouts and defined approval actions on them to automate the processes.
* Used SOQL & SOSL for data manipulation needs of the application using platform database objects.

**Environment:** Salesforce.com, Force.com, Data Loader, Apex Classes, Controllers, Triggers, Visualforce, Sales Cloud, Service Cloud, Data Migration, Informatica, SOQL, SOSL, Workflow & Approvals, Java Ant, Custom Reports, Dashboards, Oracle, Windows.

**Client:** Navion Health care solutions, Austin-TX **Mar 2014 to Oct 2015**

**Role:**Salesforce Admin/Developer

**Description:** Navion is committed to assisting its hospital and physician partners to improve patient care while improving efficiency. With strong roots in a faith-based organization, Navion keeps its mission and vision at the forefront of business operations in all that it does.

**Responsibilities:**

* Worked with Business System Analyst to provided recommendation and designed the Best Solutions for implementing new business ideas.
* Provided development, implementation, and updating focusing on Sales cloud and Service cloud.
* Worked on Salesforce.com Standard Objects such as Accounts, Contacts, Opportunities, Campaigns, Cases, solutions.
* Created Page Layouts to organize fields, custom links, related lists, and other components on record pages.
* Implemented various advanced fields like Picklist Fields, Master-Detail Fields, Custom Formula Fields, and defined Field Dependencies for custom picklist fields.
* Implemented Case Assignment Rules to direct the case to appropriate group such as Stories and PCS Central Support.
* Defined objects and Field Level Security for different profiles.
* Wrote an Apex Trigger on Contact for cross object field update for reporting purposes.
* Enhanced Apex Class and Visual Force Page to create a custom Related List, showing activities for selected contacts or clients.
* Created and maintained Reports and Dashboards to provide fast access to key business metrics.
* Provided Case Management by Configuring Email-to-Case for end user to submit a case through Outlook.
* Implementation of Salesforce Health Cloud including Field Service Lightning, Service Cloud.

**Environment:** SFDC, Apex, Data Loader, Force.com, Import Wizard, Eclipse IDE, Controllers, Visual Force Pages, XML, Triggers, API.

**Client:** Variant Medical Systems, San Jose, CA **Jan 2013 to Feb 2014**

**Role:** Salesforce Developer

**Description:** Varian medical systems provide radiation oncology treatments and software maker for managing comprehensive cancer clinics, radiotherapy centres, and medical oncology practices.

**Responsibilities:**

* Worked as Enhancement developer and team member, performing the roles of salesforce.com developer and Administrator.
* Developed various Custom Objects, Tabs, Applications, Components, VisualForce Pages and Controllers.
* Used Complex VF tags and effectively used Javascript and Jquery to Provide Enhanced UI.
* Met with customer operations managers to identify issues and areas of potential improvement.
* As a part of day to day job, created several fields, objects and did all configuration part.
* Explained system integration topology and related transactions.
* Worked on the re-design and re-creation of customized system based on the requirements.
* Developed complex Visualforce pages and controllers based on user requirements and ease of usage.
* Worked on improving the performance of pages to show thousands of records.
* Designed, developed and deployed Apex Triggers, Apex Classes, and Standard Controller & Extension classes to support Visualforce pages development.
* Used AngularJS for building of pages.
* Implemented pick lists, dependent pick lists, lookups, junction objects, master detail relationships.
* Implemented salesforce.com features and functions to suit the needs of application.
* Performed Data Migration and Data Cleansing activities.
* Designed various types of email templates and Visualforce templates
* Worked in Agile project methodology with four-week sprint and delivered the accepted functionality in each sprint.

**Environment:** Saleforce.com platform, Apex Language, Visualforce Pages, Data Loader, HTML, Java Script, AngularJS, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.

**Client:** Biogen, Raleigh, NC **Nov 2011 to Dec 2012**

**Role:** Salesforce Admin/Developer

**Description:** BiogenIdec is One of the pioneers in biotechnology, Biogen has the leading portfolio of medicines to treat multiple sclerosis (MS), has the first and only approved treatment for spinal muscular atrophy (SMA) and is at the forefront of research into new medicines for neurological and neurodegenerative conditions.

**Responsibilities:**

* Worked as Support lead, Managing and distributing the work and direct point of contact for the Business.
* Involved in project technical design plan, System Design Document, conversions, Mapping, configuration of portions of the SFDC application.
* Proposed the design of User friendly access to the system and wrote Several VF Pages, Complex Triggers and Classes to achieve the desired result with point and click functionality.
* Followed the Best Practices from Salesforce in all customized tasks involving VF Pages, triggers and Classes.
* Worked on Customer Community which was built using Napili Template, used Lightning Components in Community Builder.
* Extensively used Custom Settings and Custom Metadata to overcome usage of too many SQL queries and used to retrieve data effectively from the org.
* Was responsible for Code Committing to Repository(GIT) and prepare the package to move to higher environments using ANT Tool and Change Sets.
* Have worked on moving data from external legacy system into Salesforce application using Apex Data loader & CSV files, and was part of debugging using when scheduled job run fails
* Worked on Congacomposer App, Dealt with Field merge and Sending Fax Through Conga using Conga Templates.

**Environment:** Saleforce.com platform, Apex Language, Visualforce Pages, Data Loader, HTML, Java Script, AngularJS, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.

**Client:** VISA Inc - Austin, TX **Oct 2010 to Oct 2011**

**Role:** Java Developer

**Description:** VISA offers a suite of products and services for merchants to manage online, mobile and in-store payments. Visa gateway services enable global payment acceptance of cards and other digital payment types. It provides payment security services, including tokenization and payer authentication, commerce services, such as tax calculation and recurring billing, and merchant reporting and analytics.

**Responsibilities:**

* Followed Agile Methodology in analyze, define, and document the application, which will support functional and business requirements. Coordinate these efforts with Functional Architects.
* Developing the application services as per the requirements.
* Implemented different types of spring controllers as per application requirements DAO and service layer components using Spring/Hibernate API and Spring/Hibernate annotations. Extensively used Hibernate QL.
* Involved in Core Java coding by using Java APIs such as Collections, Multithreading, Exception Handling, Generics, Enumeration, and Java I/O to fulfill the implementation of business logic.
* Used Spring Core Annotations for Dependency Injection Spring DI and Spring MVC for REST APIs.
* Used MAVEN for compilation and building the project.
* Implemented metric loggers for the errors spotted in the application.
* Have worked on Grafana to see the metric status.
* Used Postman to test the responses of the API and simultaneously we can view the JSON body.
* Written SQL Queries to interact with Oracle database.
* Used BitBucket as version control system for the source code and project documents.
* Created Restful Web Services using JAX-RS.
* Used the Atlassian products JIRA, Confluence in the business process.
* Involved in unit testing using JUnit framework.
* Build the Jenkins jobs to build and deploy the application in test environments like Function integration and acceptance environments.

**Environment:** Java 1.7, J2EE, JIRA, Oracle, Intellij, Postman, JSON, Maven, REST, Spring 4, Hibernate 4.0, JSON, Oracle 11g, Agile, Core Java, BitBucket, Poderosa, Tomcat7.

**Client:** Laxmi Vilas Bank –India **June 2009 to September 2010**

**Role:** Java Developer

**Description:** The main objective of Laxmi Vilas Bank is to cater to the financial needs of the people in and around Karur who were occupied in trading businesses, industry and agriculture. The bank develops a range of quality financial services and products to create value for customers, shareholders and the society; to motivate people to achieve excellence in performance leading to sustained profitable growth and build a vibrant organization.

**Responsibilities:**

* Involved in Analysis, design and coding on Java/JSP Front End Environment.
* Responsible for developing use cases, class and sequence diagram for the modules using UML and Rational Rose Enterprise edition 2000 as a Feature owner.
* Developed application using Spring, Servlets, JSP and EJB
* Implemented MVC (Model View Controller) architecture.
* Designed the Application flow using Rational Rose.
* Used web servers like Apache Tomcat
* Implemented Application prototype using HTML, CSS and JavaScript
* Developed the user interfaces with the Spring tag libraries.
* Developed build and deployment scripts using Apache ANT to customize WAR, EAR and EJB jar files.
* Prepared field validation and on-scenario test cases using JUnit and testing of the module in 3 phases named unit testing and system using testing and regression testing.
* Code and Unit Test according to client standards.
* Involved in communicating with onsite team to resolve the applications production issues and to deliver the best quality application enhancements to the client.
* Used Oracle8i Database for data storage, and coding stored procedures, functions and triggers.
* Wrote DB queries using SQL for interacting with database
* Design and develop XML processing components for dynamic menus on the application.

**Environment:**Java, HTML, Spring, JSP, Servlets, DBMS, Web Services, JNDI, JDBC, Eclipse, Web sphere, XML/XSL, Apache Tomcat, Oracle, MySQL, JUNIT, SQL, PL/SQL, CSS.